

## UNITED ALLIANCE SERVICES



### DANIEL GREEN

DIRECTOR OF BUSINESS DEVELOPMENT

#### EDUCATION

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B.A., Finance and Marketing  
Northeastern University

In his current role as a Director of Business Development, Dan is responsible for cultivating relationships with current and potential clients. One of his goals is to maintain long-term, mutually beneficial professional relationships with clients and business partners. He is motivated by assisting our customers and solving their industry specific business needs and advising them about the benefits of workplace safety.

Dan is a hard working professional whose career has been primarily focused on financial services and operations working with custodian banks, mutual funds and agents. He has worked as a project manager conducting high-level analysis and documentation of information, business requirements and accounting records for financial clients.

Throughout his career, Dan's main objective has always been client satisfaction. As a manager in the hospitality industry, he learned to focus and deliver on customer needs and requests. It also taught him patience and creativity when solving issues and problems.

Dan is an effective listener and understands that developing relationships with clients and earning their trust is important to helping them reach their business objectives. He pays attention to detail and asks well-informed questions in order to ascertain the clients needs. He is a welcome addition to the UASC team.